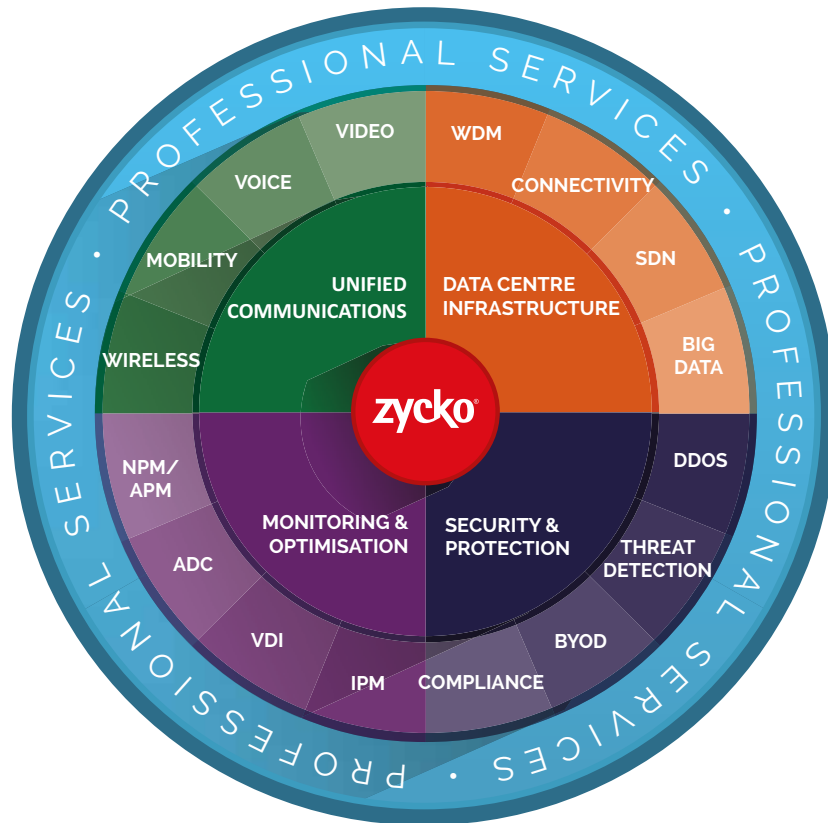


### CHANNEL ENABLEMENT

- > Global Logistics
- > Flexible Credit
- > Training
- > Education
- > Solution Labs



### DEMAND GENERATION

- < Marketing Services
- < Lead Generation
- < Events & Seminars
- < PR & Social Media
- < Case Studies

# Zycko Line Card 2016

## Tried & Tested IT Channel Solutions

Zycko solutions have been created to enable the IT channel to provide the best technologies and solutions to their customers without the burden of extensive investment or risk. Zycko has found that customers increasingly want to see their IT as a seamless utility with significantly reduced complexity and has thus created a portfolio of tried and tested best in class Zycko solutions that channel partners and their customers can rely on.

Building the right IT channel solutions portfolio to meet your customers' exacting needs can be a lengthy process of researching the often conflicting claims of individual manufacturers and the real capabilities of the products. Zycko has the skills, experience and resource to do the due diligence for you, enabling you to increase your portfolio risk-free, and with resource focused on growing your business.

Explore more at [www.zycko.com](http://www.zycko.com)

# Unified Communications



Aastra enables businesses small and large to communicate and collaborate more efficiently and effectively by offering customers a full range of open standard IP-based and traditional communications solutions, including terminals, systems, and applications.



Huawei Enterprise is a leading global ICT solutions provider. The storage offering includes a range of both SAN and NAS storage systems designed for use from SMB up to enterprise level and the servers feature independent design, high performance and adaptability to enterprise business development.



A pioneer in HD video collaboration, Lifesize offers simple to use video conferencing systems and software applications as well as a full line of video infrastructure. With solutions available on premise or in the cloud, Lifesize is committed to providing end-to-end solutions, universal video collaboration and a fully connected experience.



Provides interoperable and flexible products in the area of Voice-over-IP, primarily on the basis of open-standard SIP, with plug-and-play integration, high security standards and universal compatibility. snom are recognised for their high-quality, customisable, and cost-effective business solutions.



Patented technology redefines WAN reliability and performance quality. Talari's Adaptive Private Networking (APN) transforms affordable broadband links and continuously adapts to the quality of the network to deliver continual WAN cost reductions, greater visibility and business-class reliability at consumer prices.

# Monitoring & Optimisation



KEMP offers a range of intelligent, high-performance application delivery controllers and server load balancer appliances with a versatile and powerful architecture that provides the highest value, while enabling organisations to optimise their mission-critical IT, e-commerce, web and business applications.



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Riverbed, the leader in Application Performance Infrastructure, allows you to successfully and intelligently implement initiatives such as virtualisation, consolidation, cloud computing, and disaster recovery through its WAN optimisation, cloud storage delivery, cloud acceleration, application delivery and network performance management solutions.



Tintri application-aware storage eliminates planning and complex troubleshooting by providing VM-level visibility, control, insight, and agility. Tintri powers hundreds of thousands of virtual machines running business critical databases, enterprise apps, desktops and mobile apps, and private cloud deployments.

# Data Centre Infrastructure



Brocade is a leading provider of software-defined networking and application delivery controller solutions that enable organisations to effortlessly migrate to a virtualised environment. As an ever-increasing amount of applications and data are located in virtualised worlds, Brocade's ability to address strategic business objectives such as consolidation, network convergence, virtualisation, and cloud computing is extremely valuable.



A cloud-based storage & data protection offering for SMBs. Cloud Attached Storage integrates reliable cloud storage with appliances that are both cloud storage gateways and network attached storage (NAS) devices. This approach provides much needed reliability and storage flexibility, bundled as an easy-to-use, remotely managed storage service.



The only disk-based back up appliance with data deduplication purpose-built for backup that combines high quality SATA drives, compression and a scalable GRID architecture. This cost-effective solution works with your existing back up application and helps achieve the shortest back up window and the fastest, most reliable restores and disaster recovery.



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Power-over-Ethernet(PoE) allows Ethernet based devices; IP telephones, wireless LAN access points, IP cameras, digital displays, thin clients and other enterprise terminals to safely receive power over standard category 5 or better Ethernet cabling, without modification to existing infrastructure.



Mellanox Technologies is a leading supplier of end-to-end InfiniBand and Ethernet interconnect solutions and services for servers and storage. Mellanox's high-throughput, low-latency products and associated services ensure data centres are running at maximum performance while remaining efficient and cost effective.



ProLabs specialise in optical networking and provide infrastructure and connectivity solutions for the data centre. With millions of products sold worldwide, ProLabs provides high-quality compatible alternatives for products such as optical transceivers, memory, SSD Drives, multiplexers and cables.



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## Security & Protection



Arbor Networks secures the world's most demanding and complex networks from DDoS and other advanced threats. Through the collaborative project ATLAS, Arbor delivers intelligence about DDoS, malware and botnets that threaten Internet infrastructure and network availability to all customers.



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Mailprotector. Offering a comprehensive range of reseller-focused email security, backup and archiving, management and hosting services. Mailprotector provides everything required for a robust, secure and compliant, cloud-based email platform.

**riverbed**

Riverbed, the leader in Application Performance Infrastructure, allows you to successfully and intelligently implement initiatives such as virtualisation, consolidation, cloud computing, and disaster recovery through its WAN optimisation, cloud storage delivery, cloud acceleration, application delivery and network performance management solutions.

**UNITRENDS**

Unitrends is trusted by IT leaders and pros worldwide who know that in today's digital world, protecting their ideas and keeping their business running is non-negotiable. The company's Connected Continuity Platform™ enables customers to protect their data and assure business continuity for their physical, virtual and cloud base applications and systems.

**zycko**<sup>®</sup>

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